

2CheapC★rs Group

**ANNUAL
SHAREHOLDERS'
MEETING**

 **DRIVING
BETTER
DEALS
EVERY DAY**

26 September 2025



Board of Directors & Senior Management



Michael Stiasny
Independent Director
Chair



David (Yusuke) Sena
CEO
Executive Director
Co-Founder



Gordon Shaw
Independent Director



Angus Guerin
CFO

★ Questions

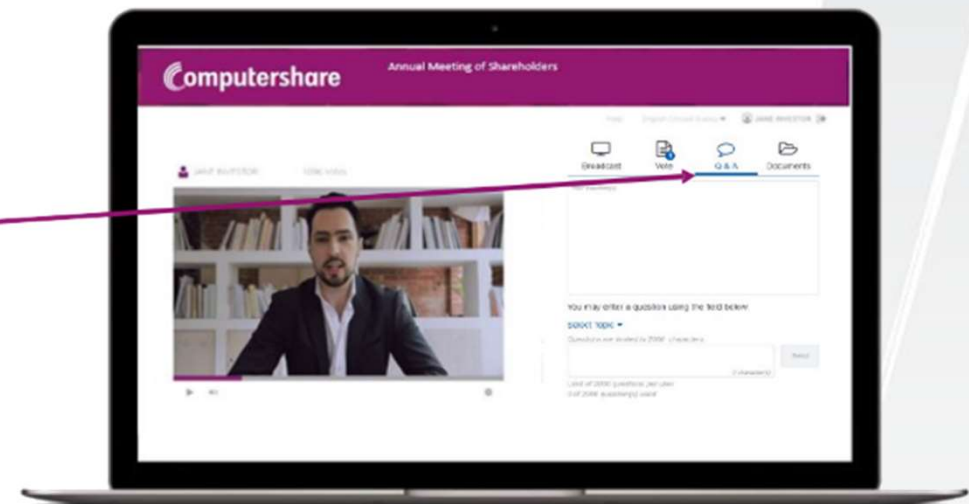
Shareholder & proxyholder Q&A participation

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★ Voting process

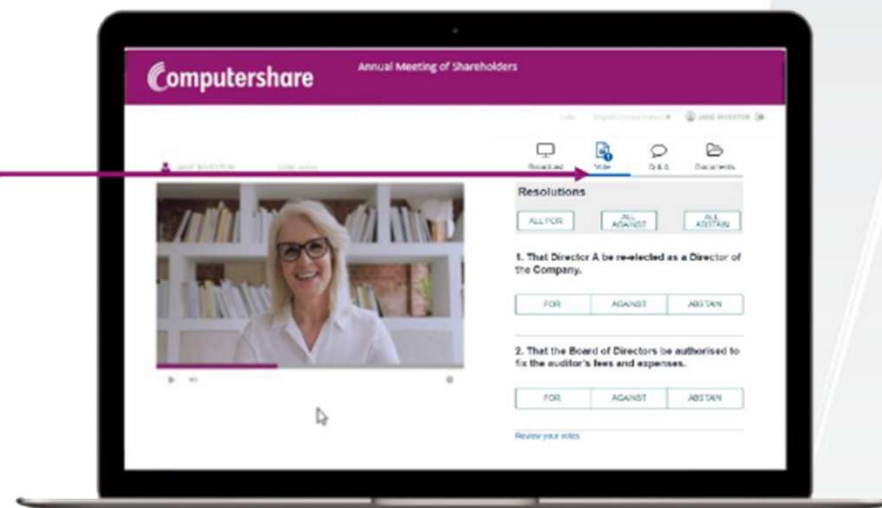
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2025 Agenda

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Chairman's Address

Michael Stiasny
Chair

2.

Operational Update

Angus Guerin
CFO

3.

Resolutions

4.

General Business + Q&A

2CheapCars Group

CHAIRMAN'S ADDRESS



2CheapCars Group

OPERATIONAL UPDATE



2 CHEAP CARS GROUP LIMITED | 2025 ASM PRESENTATION



★ FY25 summary

Revenue and income

\$82.0M

▼ down 6% from \$86.8m

NPAT

\$3.3M

▼ down 47% from \$6.2m

Dividend

6.03 CPS

▼ down from 11.56 cps

Underlying EPS

7 CPS

▼ down from 14 cps

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Gross margin

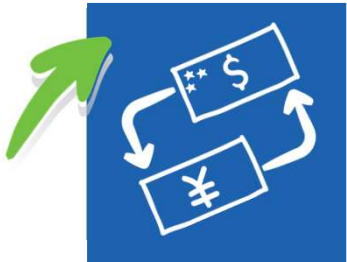
22%

▼ down 2% from 24%

★ Market dynamics



Interest rates

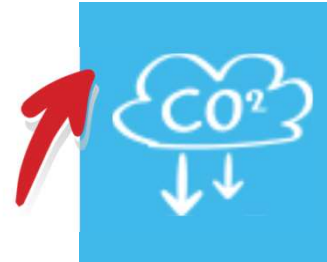


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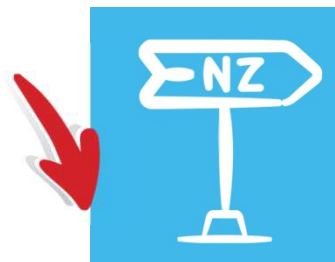


Public to dealer sales

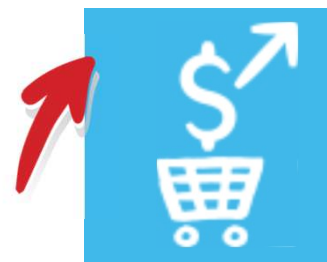
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Carbon tax



Immigration



Cost of living

★ Focused strategy

Winning by leveraging strengths



SUPPLY CHAIN LEADERSHIP

- Leverage existing buying capability to lead the supply of affordable imports
- Systemise the buying process using data to drive smarter, faster decisions.
- Leverage scale for efficiencies
- Expand and develop local purchasing capability



RETAIL FOOTPRINT

- Maintain national footprint for wider reach
- Focus on large yards in easy to access high traffic zones
- Consolidate lower performing yards
- Standardise look and feel



GROSS MARGIN EXPANSION

- Manage mix & pricing to remain competitive while passing on carbon credits
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CUSTOMER EXPERIENCE

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- Develop managers and leaders to lift productivity
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★ Flagship yards open

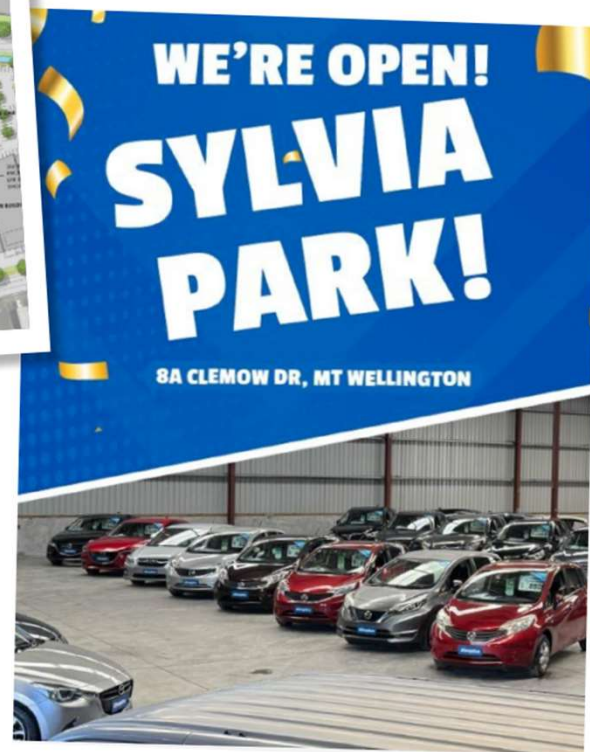
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Greenlane



Sylvia Park



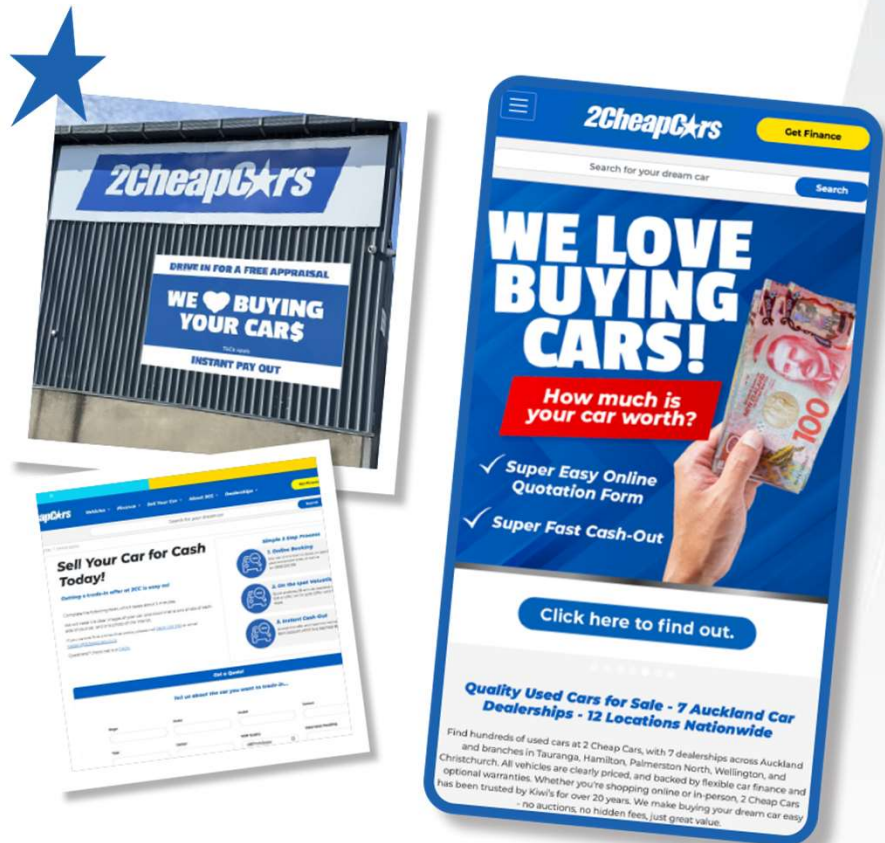
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Increased direct purchasing
Japanese subsidiary (Car Plus kk)



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Increased focus on Local purchasing

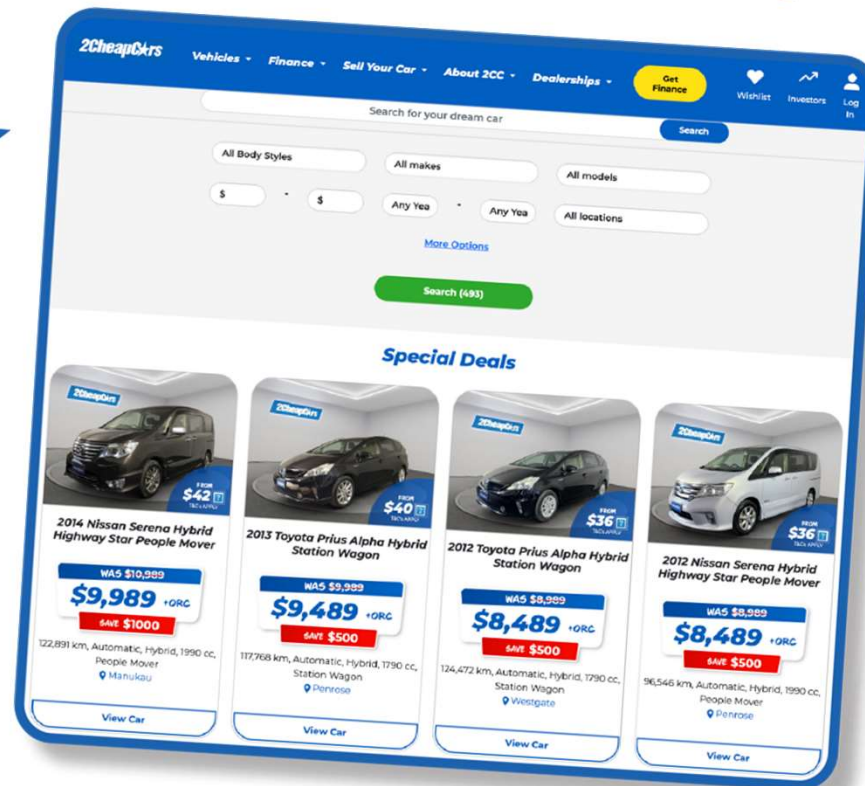


★ DIGITAL FOOTPRINT

2CheapCars Group



Mobile
Optimised



★ FY26 YTD (August) update

NPAT

\$0.8M

▼ down \$0.7m from \$1.5m

Gross margin

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▼ down 2% from 21%

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▼ down 12% from 3,475

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Challenges



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Cost of living crisis continues to impact customers



Lower net immigration as compared to FY24



Competition for Japanese stock increasing prices

Opportunities



Greenlane and Sylvia Park



Lower interest rates continue to ease pressure on finance



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Local purchasing

2CheapCars Group

RESOLUTIONS



Shareholder resolutions

1.



**That Michael Stiasny
be re-elected as
a Director of
2 Cheap Cars Group
Limited.**

2.

**That Gordon Shaw
be re-elected as
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3.

**That the Board be
authorised to fix
the Auditor's fees
and expenses.**



★ Proxy voting results

Resolution	For	Against	Discretionary	Abstain*
That Michael Stiasny be re-elected as a Director of 2 Cheap Cars Group Limited.	38,400,308	21,767	36,000	9,073
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GENERAL ★ BUSINESS Q&A



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THANK YOU

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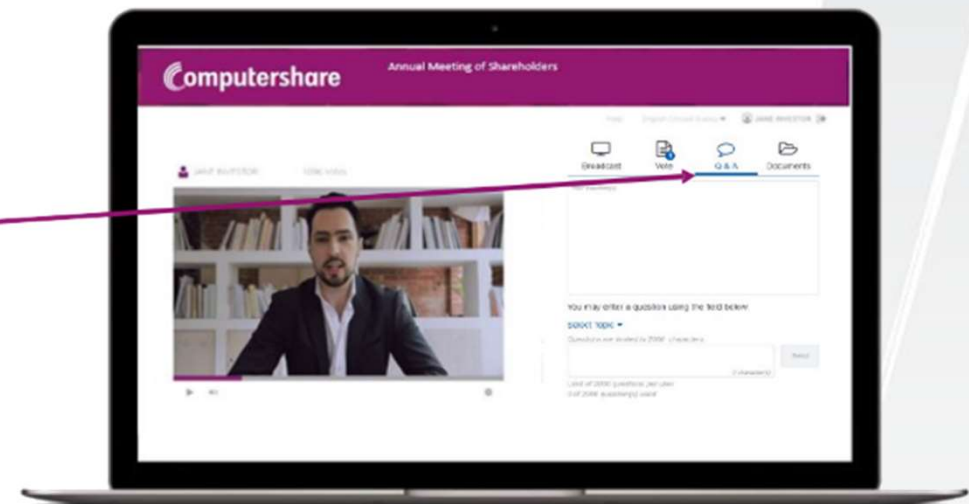
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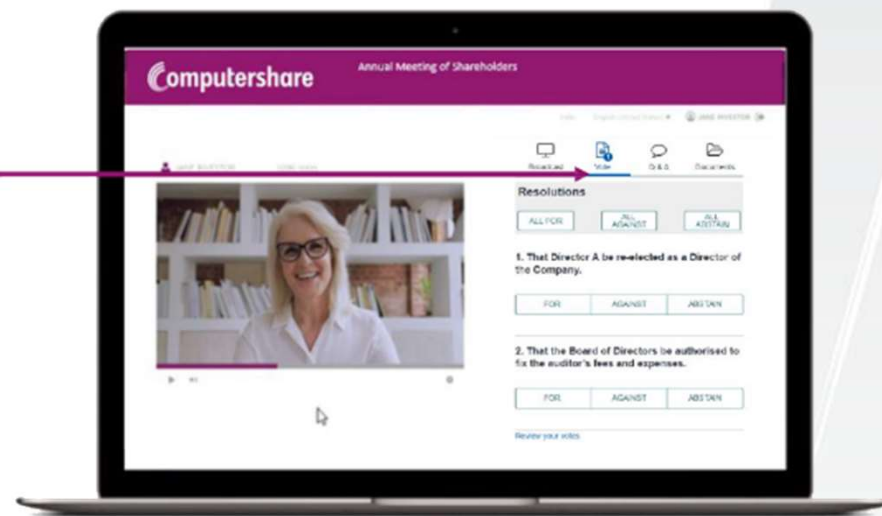
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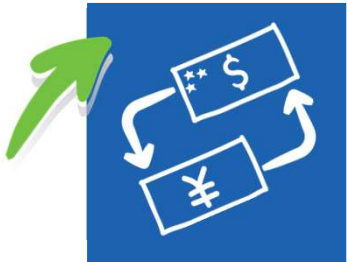
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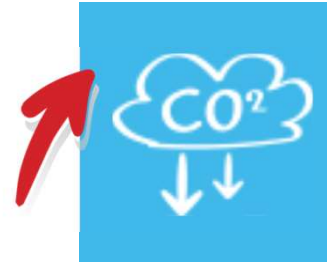


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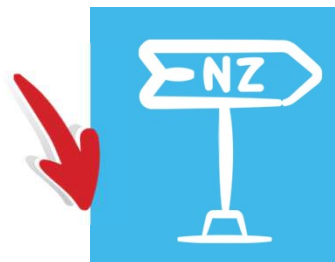


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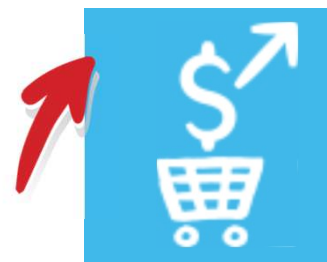
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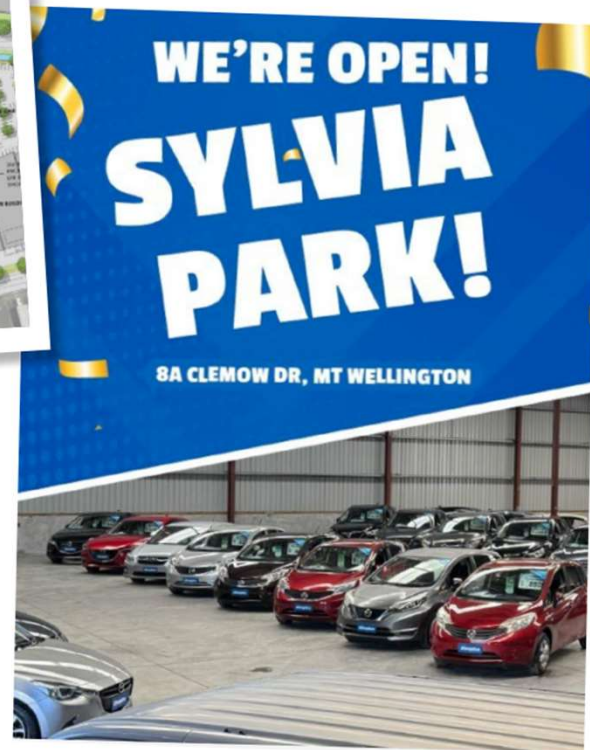
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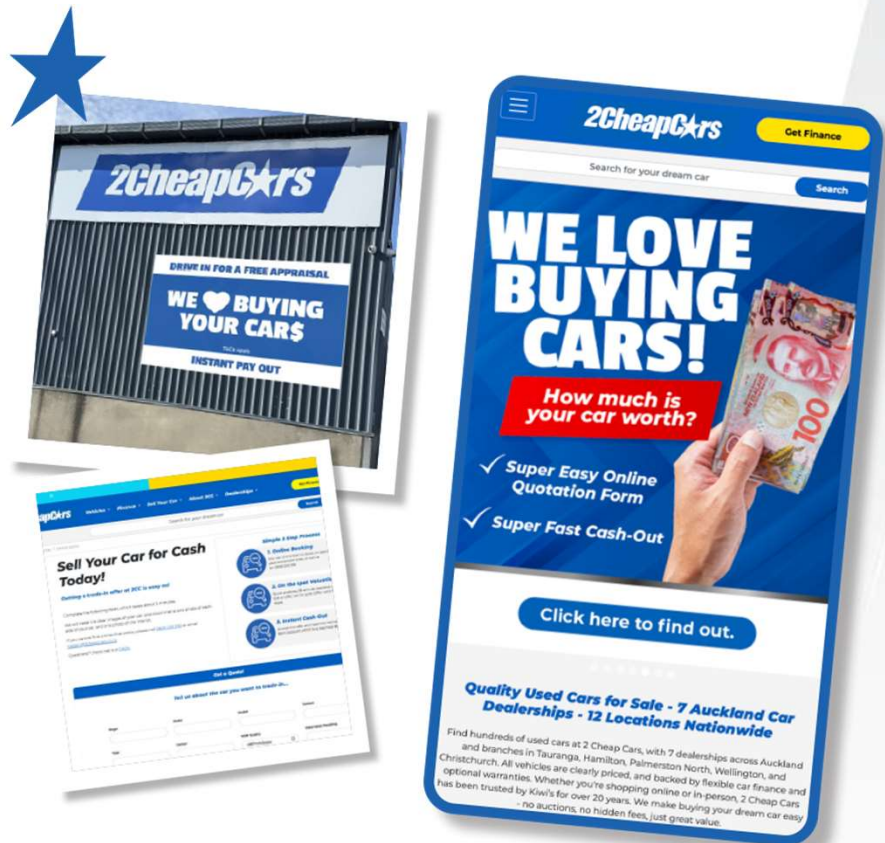
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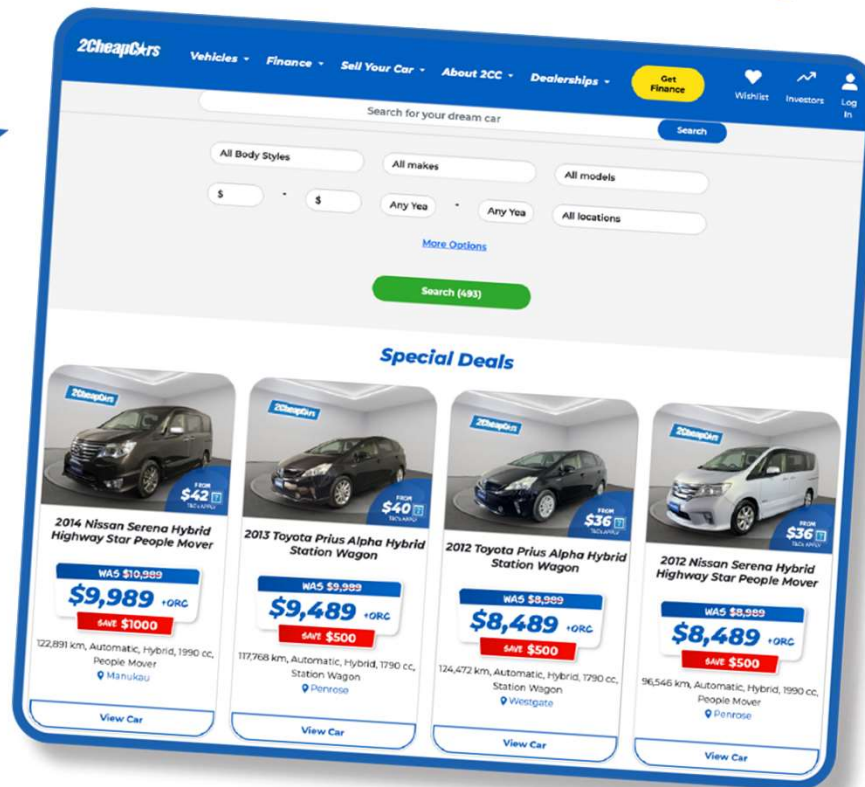


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